



**Baluchistan Wheels Limited**

**3rd Quarterly Accounts**  
**March 31, 2009**  
**(Un-Audited)**

**BWL-moving the nation ahead**



# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Mr. Muhammad Siddique Misri  
Mr. Razak H.M. Bengali  
Mr. Muhammad Irfan Ghani  
Mr. Syed Haroon Rashid  
Mr. Syed Zubair Ahmed  
Mr. Muhammad Javed  
Mr. Irfan Ahmed Qureshi

Chairman  
Chief Executive  
Chief Operating Officer  
Director (Nominee - NIT)  
Director (Nominee - NIT)  
Director  
Director

## COMPANY SECRETARY

Mr. Irfan Ahmed Qureshi

## BOARD AUDIT COMMITTEE

Mr. Syed Haroon Rashid - Chairman  
Director  
Mr. Syed Zubair Ahmed - Member  
Director  
Mr. Muhammad Irfan Ghani - Member  
Chief Operating Officer  
Mr. Yasin Younus Ladha - Secretary  
Dy. General Manager Finance

## MANAGEMENT COMMITTEE

Mr. Muhammad Siddique Misri  
Mr. Razak H.M. Bengali  
Mr. Muhammad Irfan Ghani  
Mr. Irfan Ahmed Qureshi  
Mr. Muhammad Javed  
Mr. Badruddin A. Ali  
Mr. Shaikh Muhammad Iqbal  
Mr. Sajid Nadri  
Mr. Yasin Younus Ladha  
Mr. Arshad Ali Siddiqui  
Mr. Abdul Aziz Vakil

Chairman  
Chief Executive  
Chief Operating Officer  
Director / G.M (Finance) / Company Secretary  
Director / S.G.M (Technical)  
G.M (Supply & Services)  
G.M (Sales)  
G.M (Research & Development)  
Dy. General Manager (Finance)  
Dy. General Manager (Human Resources)  
Dy. General Manager (Coordination)

## BOARD HUMAN RESOURCES AND COMPENSATION COMMITTEE

Mr. Muhammad Siddique Misri  
Mr. Razak H.M. Bengali  
Mr. Muhammad Irfan Ghani  
Mr. Arshad Ali Siddiqui

Chairman  
Chief Executive (Member)  
Chief Operating Officer (Member)  
Dy. General Manager HR (Secretary)

## RELATED PARTIES

Staff Retirement Funds

## BANKERS

Habib Bank Limited  
Faysal Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
National Bank of Pakistan  
Bank Alfalah Limited

## LEGAL ADVISOR

Mohsin Tayebaly & Company  
(Advocates)

## EXTERNAL AUDITORS

Ford Rhodes Sidat Hyder & Co.  
(Chartered Accountants)

## INTERNAL AUDITOR

Mr. Muhammad Asad Saeed  
(Chief Internal Auditor)

## SHARE REGISTRAR

Shares & Corporate Services (Pvt) Ltd  
Mehersons Estate, Block-E,  
Talpur Road, Karachi-74000  
Telephone # 2429632-35, 2401634  
Fax # 2420015

## HEAD OFFICE

1st Floor, State Life Building # 3,  
Dr. Ziauddin Ahmed Road, Karachi.  
E-mail : bwlfin@cyber.net.pk  
Website: <http://www.bwheels.com>  
Telephone # 5689259, 5683474, 5687502  
Fax # 5684003

## FACTORY AND REGISTERED OFFICE

Main RCD Highway, Hub Chowki,  
Lasbella, Baluchistan.  
Telephone # (0853) 363426, 363428  
Fax # (0853) 303035



## DIRECTORS' REPORT

Your Directors are pleased to present 3rd Quarterly Accounts of the company for the period ended March 31, 2009.

The sales during the period under review were Rs. 806 million as compared to Rs. 866 million which is 7% less than the corresponding previous period. The main reason for decline in the sales is low demand in the overall auto sector. The gross profit was Rs. 95 million as compared to Rs. 224 million in the previous period. The profit after taxation was Rs. 31 million as compared to Rs. 98 million in the previous period.

The sale of Car wheels was Rs. 397 million as compared to 555 million in the preceding corresponding period. Similarly, the Truck / Bus wheels sales was Rs. 38 million as compared to Rs. 75 million. Tractor wheels sales has improved Rs. 311 million from Rs. 172 million in the preceding corresponding period.

Similarly, the export sales were Rs. 39 million as compared to Rs. 22 million in the preceding corresponding period.

### NBP and Related Matters

NBP suit for recovery against the Company (BWL) and Privatization Commission (PC) for payment amounting to Rs. 91.25 million it has paid to PC, which the Company does not acknowledge as briefly explained at Note No. 21.1 (ii) in the financial statements for the year ended June 30, 2008, has been heard by the High Court of Sindh and the orders were expected, but has been sent for final arguments again. The management and its Legal Counsel are hopeful that the ultimate outcome of the matter will be in Company's favour.

### Future Outlook

As reported in the Annual Accounts for the year ended June 30, 2008, all the economic indicators of Pakistan are below their targets and current melt down in the Economic & Banking System of USA and other European Countries will also affect us. The slow down in Economy coupled with the levy of further taxation on automobiles, inflation, weakening of Pakistani Rupee against the major currencies like US\$ & Japanese Yen has increased the cost of Autos which has shrunked the demand for automobiles. However, the new team of economic managers at the Ministry of Finance are trying to improve the current bad economic situation and it will take some time to see the results. There is a decline in Cars sales from 120,246 units in the period July - March 2008 to 60,460 units in the period July - March 2009 which has declined by 59,786 units (50%). However it is hoped that soon economy will stabilize and things will start recovering.

We thank our valued customers for their patronage of our products, and are pleased to record our appreciation for the services rendered by the staff members and workers, and look forward to their continued efforts and dedication.

For and on Behalf of the Board of Directors

Muhammad Siddique Misri  
Chairman

Razak H. M. Bengali  
Chief Executive

Karachi: April 17, 2009



# INTERIM CONDENSED BALANCE SHEET AS AT MARCH 31, 2009

|   |      | March 31,<br>2009<br>(Un-audited) | June 30,<br>2008<br>(Audited) |
|---|------|-----------------------------------|-------------------------------|
| <u>ASSETS</u>                                       | Note | (Rupees in thousands)             |                               |
| <b>NON CURRENT ASSETS</b>                           |      |                                   |                               |
| Property, plant and equipment                       | 4    | 417,828                           | 374,795                       |
| Long-term investments                               |      | 360                               | 747                           |
| Long-term loans and advances                        |      | 2,211                             | 2,391                         |
| Long-term deposits                                  |      | 3,573                             | 3,418                         |
|   |      | <u>423,972</u>                    | <u>381,351</u>                |
| <b>CURRENT ASSETS</b>                               |      |                                   |                               |
| Stores, spare parts and loose tools                 |      | 66,472                            | 63,456                        |
| Stock-in-trade                                      |      | 350,826                           | 275,420                       |
| Trade debts   |      | 75,122                            | 98,689                        |
| Loans and advances                                  | 5    | 34,131                            | 35,526                        |
| Trade deposits and short term prepayments           |      | 1,594                             | 1,708                         |
| Short-term investments                              |      | -                                 | 76,815                        |
| Taxation-Net  |      | 3,456                             | -                             |
| Bank balances                                       | 6    | 4,890                             | 52,205                        |
|   |      | <u>536,491</u>                    | <u>603,819</u>                |
| <b>TOTAL ASSETS</b>                                 |      | <u>960,463</u>                    | <u>985,170</u>                |
| <b>EQUITY AND LIABILITIES</b>                       |      |                                   |                               |
| <b>SHARE CAPITAL AND RESERVES</b>                   |      |                                   |                               |
| Share capital                                       | 7    | 133,343                           | 133,343                       |
| Reserves  |      | 583,961                           | 569,786                       |
|   |      | <u>717,304</u>                    | <u>703,129</u>                |
| <b>NON CURRENT LIABILITIES</b>                      |      |                                   |                               |
| Long term financing                                 | 8    | 44,493                            | 43,872                        |
| Long-term deposits                                  |      | 415                               | 444                           |
| Deferred liabilities                                |      | 54,624                            | 50,994                        |
|   |      | <u>99,532</u>                     | <u>95,310</u>                 |
| <b>CURRENT LIABILITIES</b>                          |      |                                   |                               |
| Trade and other payables                            |      | 119,857                           | 144,084                       |
| Accrued mark-up                                     |      | 2,658                             | 89                            |
| Short-term borrowings                               | 9    | 8,383                             | -                             |
| Current portion of:                                 |      |                                   |                               |
| Long-term financing                                 |      | 11,123                            | 17,549                        |
| Liabilities against assets subject to finance lease |      | 1,440                             | 3,325                         |
| Long-term deposits                                  |      | 166                               | 64                            |
| Provision for taxation                              |      | -                                 | 21,620                        |
|   |      | <u>143,627</u>                    | <u>186,731</u>                |
| <b>TOTAL EQUITY AND LIABILITIES</b>                 |      | <u>960,463</u>                    | <u>985,170</u>                |
| <b>CONTINGENCIES AND COMMITMENTS</b>                | 10   |                                   |                               |

The annexed notes from 1 to 16 form an integral part of these interim condensed financial statements.



# INTERIM CONDENSED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2009 (UN-AUDITED)

|                           |    | Nine-Months Ended                |                   | Quarter Ended     |                   |
|---------------------------|----|----------------------------------|-------------------|-------------------|-------------------|
|                           |    | March 31,<br>2009                | March 31,<br>2008 | March 31,<br>2009 | March 31,<br>2008 |
| Note                      |    | ------(Rupees in thousands)----- |                   |                   |                   |
| Sales-net                 |    | 805,889                          | 866,328           | 239,078           | 310,527           |
| Cost of sales             |    | 710,751                          | 642,500           | 215,411           | 218,933           |
| Gross profit              |    | 95,138                           | 223,828           | 23,667            | 91,594            |
| Distribution cost         |    | 17,000                           | 14,627            | 5,871             | 4,483             |
| Administrative expenses   |    | 40,509                           | 36,692            | 12,927            | 11,950            |
|                           |    | 57,509                           | 51,319            | 18,798            | 16,433            |
|                           |    | 37,629                           | 172,509           | 4,869             | 75,161            |
| Other operating income    | 11 | 23,383                           | 2,112             | 18,007            | -                 |
|                           |    | 61,012                           | 174,621           | 22,876            | 75,161            |
| Other operating expenses  |    | 3,380                            | 12,593            | 975               | 5,091             |
| Finance cost              |    | 16,438                           | 8,082             | 4,934             | 2,393             |
|                           |    | 19,818                           | 20,675            | 5,909             | 7,484             |
| Profit before taxation    |    | 41,194                           | 153,946           | 16,967            | 67,677            |
| Taxation                  | 12 | 9,964                            | 55,590            | 5,467             | 27,042            |
| Net profit for the period |    | 31,230                           | 98,356            | 11,500            | 40,635            |
| Basic earning per share   |    | Rs. 2.34                         | Rs. 7.38          | Re. 0.86          | Rs. 3.05          |

The annexed notes from 1 to 16 form an integral part of these interim condensed financial statements.

MUHAMMAD SIDDIQUE MISRI  
CHAIRMAN

RAZAK H. M. BENGALI  
CHIEF EXECUTIVE



# INTERIM CONDENSED CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2009 (UN-AUDITED)

|  | March 31,<br>2009     | March 31,<br>2008 |
|--|-----------------------|-------------------|
|  | (Rupees in thousands) |                   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                      |                       |                   |
| Profit before taxation   | 41,194                | 153,946           |
| Adjustment for non-cash charges and other items:                 |                       |                   |
| Depreciation   | ✓ 31,080              | 28,123            |
| Provision for employees' benefits                                | ✓ 1,800               | 1,500             |
| Provision for doubtful advances                                  | -                     | 812               |
| Provision for doubtful debts                                     | ✓ 1,175               | 730               |
| Provision for compensated absences                               | ✓ 1,648               | 1,573             |
| Provision for slow moving stores, spares & loose tools           | ✓ 2,121               | 5,312             |
| Reversal of slow moving stock in trade                           | ✓ (755)               | -                 |
| Reversal of warranty   | ✓ (3,306)             | -                 |
| Finance cost   | 16,438                | 9,097             |
| Accrued return on Defence Saving Certificates                    | -                     | (77)              |
| Deferred income on sale and leaseback arrangement                | ✓ (94)                | (94)              |
| (Gain)/Loss on disposal of fixed assets                          | ✓ (8)                 | 9                 |
| Gain on sale/re-measurement of fair value of mutual fund units   | ✓ (458)               | (120)             |
| Profit on deposit accounts                                       | (150)                 | (1,647)           |
| Liabilities written back   | (18,028)              | -                 |
| Dividend income  | -                     | (20)              |
|  | <u>31,463</u>         | <u>45,198</u>     |
| Operating profit before working capital changes                  | 72,657                | 199,144           |
| (Increase)/decrease in current assets                            |                       |                   |
| Stores, spare parts and loose tools                              | ✓ (5,135)             | (10,686)          |
| Stock-in-trade   | ✓ (56,623)            | 2,446             |
| Trade debts  | ✓ 22,390              | (17,809)          |
| Loans and advances   | ✓ 1,392               | (32,723)          |
| Trade deposits and short-term prepayments                        | ✓ 114                 | 2,077             |
| Short-term investments   | ✓ 76,815              | (55,000)          |
|  | 38,953                | (111,695)         |
| Increase/(decrease) in current liabilities                       |                       |                   |
| Trade and other payables   | ✓ (23,745)            | (41,371)          |
| Cash generated from operations                                   | 87,865                | 46,078            |
| Long term loans and advances-net                                 | 180                   | (216)             |
| Long term deposits-net   | (228)                 | (1,389)           |
| Income tax paid  | (31,315)              | (35,013)          |
| Finance cost paid  | (13,780)              | (7,113)           |
| Employees' benefits paid   | (729)                 | (508)             |
| Net cash generated from operating activities                     | 41,993                | 1,839             |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                      |                       |                   |
| Fixed capital expenditure  | (73,616)              | (22,207)          |
| Proceeds from sale of fixed assets                               | 27                    | 126               |
| Profit received on deposit accounts                              | 150                   | 1,647             |
| Investment encashed  | -                     | 1,795             |
| Dividend received  | -                     | 20                |
| Net cash (used in) investing activities                          | (73,439)              | (18,619)          |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                      |                       |                   |
| Long term financing - net  | (5,805)               | (8,774)           |
| Repayment of liabilities against assets subject to finance lease | (1,885)               | (7,684)           |
| Dividend paid  | (18,562)              | (26,477)          |
| Net cash (used in) financing activities                          | (24,252)              | (42,935)          |
| Net (decrease in) cash and cash equivalents                      | (55,698)              | (59,715)          |
| Cash and cash equivalents at the beginning of the period         | 52,205                | 68,985            |
| Cash and cash equivalents at the end of the period               | (3,493)               | 9,270             |
| <b>Cash and cash equivalents comprise:</b>                       |                       |                   |
| Cash and bank balances   | 4,890                 | 11,950            |
| Short-term borrowings  | (8,383)               | (2,680)           |
|  | (3,493)               | 9,270             |

The annexed notes from 1 to 16 form an integral part of these interim condensed financial statements.

MUHAMMAD SIDDIQUE MISRI  
CHAIRMAN

RAZAK H. M. BENGALI  
CHIEF EXECUTIVE



# **INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2009 (UN-AUDITED)**

|   | Share Capital  | Reserves         |  |                       |                | Total          |
|---|----------------|------------------|--|-----------------------|----------------|----------------|
|   |                | General reserves | Unrealised gain / (loss) on available for sale investments | Unappropriated Profit | Total Reserves |                |
| (Rupees in thousands)                             |                |                  |  |                       |                |                |
| Balance as at June 30, 2007                       | 133,343        | 160,000          | 670  | 329,795               | 490,465        | 623,808        |
| Final dividend @ Rs.2 per share                   | -              | -                | -  | (26,669)              | (26,669)       | (26,669)       |
| Net profit for the period                         | -              | -                | -  | 98,356                | 98,356         | 98,356         |
| Unrealised gain on available for sale investments | -              | -                | 33   | -                     | 33             | 33             |
| Balance as at March 31, 2008                      | <u>133,343</u> | <u>160,000</u>   | <u>703</u>   | <u>401,482</u>        | <u>562,185</u> | <u>695,528</u> |
| Balance as at June 30, 2008                       | 133,343        | 160,000          | 647  | 409,139               | 569,786        | 703,129        |
| Final dividend @ Rs.1.25 per share                | -              | -                | -  | (16,668)              | (16,668)       | (16,668)       |
| Net profit for the period                         | -              | -                | -  | 31,230                | 31,230         | 31,230         |
| Unrealised loss on available for sale investments | -              | -                | (387)  | -                     | (387)          | (387)          |
| Balance as at March 31, 2009                      | <u>133,343</u> | <u>160,000</u>   | <u>260</u>   | <u>423,701</u>        | <u>583,961</u> | <u>717,304</u> |

The annexed notes from 1 to 16 form an integral part of these interim condensed financial statements.

**MUHAMMAD SIDDIQUE MISRI**  
CHAIRMAN

**RAZAK H. M. BENGALI**  
CHIEF EXECUTIVE



# **INTERIM CONDENSED NOTES TO THE FINANCIAL STATEMENTS** **FOR THE PERIOD ENDED MARCH 31, 2009** **(UN-AUDITED)**

## **1. THE COMPANY AND ITS OPERATIONS**

Baluchistan Wheels Limited was incorporated in Pakistan on June 16, 1980. The Company is engaged in manufacturing and marketing of automotive wheel rims for trucks, buses, tractors cars, and mini commercial vehicles. The Company is listed in Karachi Stock Exchange. The registered office of the Company is situated at Main RCD Highway, Hub Chowki Lasbella, Baluchistan.

## **2. BASIS OF PREPARATION**

These interim condensed financial statements are unaudited and are being submitted to the shareholders in accordance with the requirement of Section 245 of the Companies Ordinance, 1984 and International Accounting Standard (IAS) 34 'Interim Financial Reporting'. The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2008.

## **3. ACCOUNTING POLICIES**

The accounting policies followed for the preparation of these interim condensed financial statements are the same as those applied in the preparation of annual financial statements for the year ended June 30, 2008.

|  | Note | March 31,<br>2009<br>(Rupees in thousands)<br>(Un-audited) | June 30,<br>2008<br>(Audited) |
|--|------|--|-------------------------------|
| <b>4. PROPERTY, PLANT &amp; EQUIPMENT</b>            |      |  |                               |
| Opening Net Book Value (NBV)                         |      | 362,693  | 350,943                       |
| Additions to operating property, plant and equipment |      | 70,239   | 92,671                        |
|  |      | <u>432,932</u>   | <u>443,614</u>                |
| Disposals during the period / year (NBV)             |      | 19   | 41,492                        |
| Depreciation charged during the period / year        |      | 31,080   | 39,429                        |
|  |      | <u>31,099</u>  | <u>80,921</u>                 |
|  |      | 401,833  | 362,693                       |
| Capital work-in-progress                             | 4.1  | 15,995   | 12,102                        |
|  |      | <u>417,828</u>   | <u>374,795</u>                |
| <b>4.1 Capital work-in-progress</b>                  |      |  |                               |
| Plant and machinery                                  |      | 1,543  | -                             |
| Civil works  |      | 14,452   | 12,102                        |
|  |      | <u>15,995</u>  | <u>12,102</u>                 |
| <b>5. LOANS AND ADVANCES</b>                         |      |  |                               |
| <b>Loans - secured, considered good</b>              |      | 218  | 297                           |
| Current portion of long term loans                   |      |  |                               |
| <b>Advances - unsecured, considered good</b>         |      | 854  | 831                           |
| Current portion of long term advances                |      | 1,398  | 1,000                         |
| For expenses   |      | 629  | 567                           |
| To employees   |      | 27,656   | 24,444                        |
| To suppliers   |      | 3,376  | 8,387                         |
| Letters of credit fee and margin                     |      | 33,913   | 35,229                        |
|  |      | <u>2,325</u>   | <u>2,323</u>                  |
| <b>Considered doubtful</b>                           |      | 2,325  | 2,323                         |
| Less: Provision for doubtful advances                |      | <u>34,131</u>  | <u>35,526</u>                 |



# **INTERIM CONDENSED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2009 (UN-AUDITED)**

|                         | March 31,<br>2009<br>(Rupees in thousands)<br>(Un-audited) | June 30,<br>2008<br>(Audited) |
|-------------------------|--|-------------------------------|
| <b>6. BANK BALANCES</b> |  |                               |
| Current accounts        | 2,020  | 49,144                        |
| Deposit accounts        | 2,870  | 3,061                         |
|                         | <u>4,890</u>   | <u>52,205</u>                 |

## **7. SHARE CAPITAL**

### **7.1 Authorised capital**

| March 31,<br>2009                                    | June 30,<br>2008  |                 | March 31,<br>2009<br>(Rupees in thousands)<br>(Un-audited) | June 30,<br>2008<br>(Audited) |
|--|-------------------|-----------------|--|-------------------------------|
| <b>Number of ordinary shares<br/>of Rs.10/- each</b> |                   |                 |  |                               |
| <u>25,000,000</u>                                    | <u>15,000,000</u> | Ordinary shares | <u>250,000</u>   | <u>150,000</u>                |

7.1.1 During the period, the shareholders through special resolution in annual general meeting held on October 25, 2008 have approved the increase of the authorized capital of the Company from Rs.150 million to Rs.250 million.

### **7.2 Issued, subscribed and paid-up capital**

|                   |                   |                                     |                |                |
|-------------------|-------------------|-------------------------------------|----------------|----------------|
| 9,276,000         | 9,276,000         | - Fully paid in cash                | 92,760         | 92,760         |
| 4,058,250         | 4,058,250         | - Issued as fully paid bonus shares | 40,583         | 40,583         |
| <u>13,334,250</u> | <u>13,334,250</u> |                                     | <u>133,343</u> | <u>133,343</u> |

## **8. LONG-TERM FINANCING**

This represents the utilized portion of demand finance facilities aggregating to Rs.55.616 million (June 30,2008:120.2 million) available from a local commercial bank.

## **9. SHORT-TERM BORROWINGS**

The facilities for short-term running finance available from various commercial banks amounted to Rs. 130 million (June 30, 2008: Rs. 130 million).

## **10. CONTINGENCIES AND COMMITMENTS**

There were no major changes in the status of contingencies and commitments as reported in the financial statements for the year ended June 30, 2008 except for the following:

|  | March 31,<br>2009<br>(Rupees in thousands)<br>(Un-audited) | June 30,<br>2008<br>(Audited) |
|--|--|-------------------------------|
| <b>Contingencies</b>                               |  |                               |
| Indemnity bonds issued to the Collector of Customs | <u>-</u>   | <u>259</u>                    |
| <b>Commitments</b>                                 |  |                               |
| Capital Commitments-Plant & machinery              | <u>-</u>   | <u>45,881</u>                 |
| Letters of credit issued by commercial banks       | <u>51,215</u>  | <u>230,689</u>                |

## **11. OTHER OPERATING INCOME**

This includes Rs.3.306 million (2008: Nil) in respect of reversal of excess provision for warranty and Rs. 18.028 million (2008: Nil) in respect of written back of liabilities no longer payable.



# INTERIM CONDENSED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2009 (UN-AUDITED)

## 12. TAXATION

|          | Nine-Months Ended                                 |                   |
|----------|---|-------------------|
|          | March 31,<br>2009                                 | March 31,<br>2008 |
|          | (Rupees in thousands)<br>----- (Un-audited) ----- |                   |
| Current  | 5,766   | 53,020            |
| Prior    | 474   | 819               |
| Deferred | 3,724   | 1,751             |
|          | <u>9,964</u>                                      | <u>55,590</u>     |

## 13. EARNINGS PER SHARE - Basic

|   | Nine-Months Ended        |                   | Quarter Ended     |                   |
|---|--------------------------|-------------------|-------------------|-------------------|
|   | March 31,<br>2009        | March 31,<br>2008 | March 31,<br>2009 | March 31,<br>2008 |
|   | ----- (Un-audited) ----- |                   |                   |                   |
| Profit after taxation (Rupees `000)                                   | <u>31,230</u>            | <u>98,356</u>     | <u>11,500</u>     | <u>40,635</u>     |
| Weighted average number of ordinary shares in issue during the period | <u>13,334,250</u>        | <u>13,334,250</u> | <u>13,334,250</u> | <u>13,334,250</u> |
| Earnings per share - Basic  | <u>Rs. 2.34</u>          | <u>Rs. 7.38</u>   | <u>Rs. 0.86</u>   | <u>Rs. 3.05</u>   |

There is no dilution on basic earnings per share of the Company.

## 14. TRANSACTIONS WITH RELATED PARTIES

| Name of the related party and relationship with the company | Nature of transaction          | ----- (Un-audited) ----- |              |
|---|--------------------------------|--------------------------|--------------|
|   |                                |                          |              |
| <b>Retirement benefit plans</b>                             |                                |                          |              |
| Provident funds   | Contribution during the period | <u>2,204</u>             | <u>2,020</u> |
| Gratuity fund   | Provision for the period       | <u>1,800</u>             | <u>1,500</u> |
| <b>Key management personnel</b>                             |                                |                          |              |
|   | Sale of vehicle                | <u>-</u>                 | <u>84</u>    |
|   | Sale of generator              | <u>8</u>                 | <u>-</u>     |
| <b>Staff</b>  |                                |                          |              |
|   | Sale of computers              | <u>4</u>                 | <u>-</u>     |

Transactions with related parties are carried out at an arm's length prices using admissible valuation methods.

## 15. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on April 17, 2009, by the Board of Directors of the Company.

## 16. GENERAL

16.1. The figures of the corresponding period have been re-arranged wherever necessary. However, there were no material classifications to report

16.2. Figures have been rounded off to the nearest rupee.

**MUHAMMAD SIDDIQUE MISRI**  
CHAIRMAN

**RAZAK H. M. BENGALI**  
CHIEF EXECUTIVE

*If undelivered please return to:*



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